

Your practice Our purpose

To all of our Allergan Aesthetics Customers,

We recognize that COVID-19 (coronavirus) is affecting everyone's way of life. Many of you are facing difficult decisions about how to manage your practices and there is continued uncertainty in the future. Cash flow, staying connected to your patients, and practice support are critical issues during this time. Your Allergan team has created an Aesthetics Market Stimulus Plan to support you now as you weather the storm, and later to ensure a strong comeback for the aesthetic market.

Allergan Aesthetics Market Stimulus Plan

Managing Cash Flow



We are extending payment terms by 60 days on all open invoices and we will increase payment terms by 60 days on all future purchases until June 30, 2020 »

- For BOTOX[®] Cosmetic (onabotulinumtoxinA) and JUVÉDERM[®], this increases terms from 90 to 150 days on all open invoices and all purchases through June 30, 2020.
- [Click here](#) to see how these payment term extensions apply to all products.



We will replace product that expires through June 30, 2020 »



We can alter the frequency of your *Brilliant Distinctions*[®] reimbursements to daily, weekly, monthly or quarterly as you'd prefer »



We are extending Q1 Crystal Rewards co-op advertising benefits for CoolSculpting[®] and CoolTone[™] into Q2 »

Staying Connected to Your Patients



We are extending all *Brilliant Distinctions*[®] and patient promotions through June 30, 2020 »



For the first time ever, we are offering a 30% discount on SkinMedica[®] through Brilliant Connections[™] »

Your practice will stay connected to customers and patients get SkinMedica[®] at the lowest price.

Supporting Your Practice



We will continue to support events that include remote education and training »



We can connect you to practice management support tools »

Topics including cash flow, staff management, leveraging legislation. Watch the first webinar now "Business Survival through the Crisis".

To learn more about any of these programs go to [Allergan.com/YPOP](https://www.Allergan.com/YPOP).

Allergan Aesthetics is singularly focused on supporting our customers and reigniting the aesthetics market, therefore we will invest >\$100M in the US in the second half of 2020 to drive consumers back into your offices. More to come on this soon.

We are all in this together.

Please contact me or anyone on our Allergan team with anything you need.

Sincerely,

Carrie Strom

Carrie Strom
Senior Vice President, U.S. Medical Aesthetics